City of Saratoga Springs
Grant Consulting Services

*Photo Courtesy of City of Saratoga Springs
Delta Development Group, Inc. Overview

• Located in Camp Hill, PA and Pittsburgh, PA; federal funding partnership with Lincoln Concepts
• 35 Professionals in community planning, government relations, transit, and disaster preparedness
• Implementation focused - secured over $1.7 billion in local, state, and federal funding
• Delta has a keen understanding of the ever-evolving federal funding landscape
• Delta has completed projects in 27 states, including New York
• The breadth of Delta’s service offerings allow it to develop competitive applications in multiple subject matter areas (i.e. economic development, disaster recovery, public transit, housing rehabilitation, etc.)
• Delta fosters strong relationships with both legislators and funding agencies to strengthen application competitiveness
• Delta assists a client the entire way through the public funding process, from initial application, to government relations, to drawdown/compliance
Delta Project Team

Darren Asper, PP, AICP
Senior Vice President

Dane Higbee
Senior Associate

Katie Hall
Associate

Luke Galyen
Associate
Delta’s Goals for 2022

**Goal #1 - Experience the Community**
1. Present to the Infrastructure Task Force
2. Meet Saratoga Springs Elected Officials and Staff
3. View Priority Project Sites

**Goal #2 - Due Diligence Report**
1. Review List of Priority Projects
2. Assess Project Readiness
3. Identify Local, State, and Federal Funding Opportunities
4. Develop Funding Due Diligence Report
5. Position the City for Funding Applications in 2023

**Goal #3 - Assist with Funding Applications**
1. Coordinate Kick-Off with Mayor and Department Staff
2. Review Guidelines and Requirements
3. Draft Required Application Documents and Narratives
4. Submit Applications
5. Assist with Government Relations Outreach and Follow-Up
Public Funding Process

Kick-Off Meeting with Client - Discussion of Priority Projects

- Community Facility Projects
- Economic Development Projects
- Greenways, Trails, and Recreation Projects
- Renewable Energy Infrastructure
- Tourism Enhancement/Promotion Projects
- Transportation Projects
- Water/Sewer/Stormwater Projects

Development of the Funding Strategic Plan

- Overview of Current Capital Projects & Funding Needs
- Identification of “Wish List” and Future Projects
- Identification of Funding Opportunities
- Leveraging of Saratoga Springs’ Assets
- Description of Program Requirements

Identification of Funding Requests / Development of Funding Checklist

- Federal Funding
- State Funding
- Local Funding
- Foundation Funding

Document Preparation and Application Submission

Data Collection and Interpretation with Client

Government Relations Strategy, Outreach, and Communications

- Meetings with Local Elected Officials
- Meetings with Legislators
- Discussions with Program Administrators

Continued on Next Slide
Public Funding Process - Continued

Post-Submission Communications and Strategy

- Monthly Status Calls/Updates
- Continued Outreach to Legislators and Legislative Staff

Funding Award Drawdown and Compliance

- Reimbursement Agreements
- Compliance Documentation
- Reimbursement Requests
- Project Close-Out
Delta Tasks Completed To-Date

✓ Project Kick-Off Meeting with Mayor, Deputy Mayor, Infrastructure Committee, and Staff
✓ Review of Priority Project List
✓ Identification of Funding Opportunities
✓ Present to the Infrastructure Task Force
✓ Submission of Two Water Infrastructure Improvement Act (WIIA) Grant Applications for Loughberry Lake Dam and Clinton Street Water Main Replacement

- Loughberry Lake Dam - $5.0 Million Request – **Priority #1**
- Clinton Street Water Main Replacement - $793,800 Request – **Priority #4**
Review of Task Force Priority Projects

• Priority #1 - Loughberry Lake Dam:
  1. Repair and Update
  2. Test Water Quality and Quantity

• Priority #3 - Improve Public Safety for Pedestrians:
  1. School Sidewalks (Caroline, Geyser, Lake Ave., Middle School-Skidmore Connector)
  2. Pitney Meadows/West Avenue Path
  3. ADA Compliance Projects

• Priority #2 - Trucks off Broadways:
  1. Mitigation & Redirection
  2. Digital Logos
  3. Reroute Training
  4. Feasibility Study

• Priority #4 - Water Improvements:
  1. Water Plant Roof & Energy Efficiency Upgrades; Add as a Historic Landmark
  2. Replacing Undersized and Underaged Water Mains
## Review of Task Force Priority Projects

**• Priority #5 - Greenbelt Trail:**

1. Complete Connections Including Lake Avenue – Congress Park-Railroad Run Section
2. Complete Union Avenue – Congress Park – East Avenue Section
3. Complete Pitney Farm – West Avenue – State Park Section

**• Priority #6 - Storm Water System:**

1. Drainage issues on Gilbert Road

**• Priority #7 - City Sewer Improvements:**

1. Sewer Pump Stations

**• Priority #8 - Homelessness/Housing:**

1. Establish a Permanent Code Blue Shelter with Shelters of Saratoga in the City-Owned Building Currently Used as a Senior Center
2. Homeless to Work Program to Clean Up Woodland Garage
Review of Task Force Priority Projects

• Priority #9 - Complete Streets:
  1. Bike Lanes Throughout City
  2. Establish a Bike Park in the City
  3. Street Improvements – Fixing Potholes, Bad Pavement for Safer Biking
  4. Create an Alternative Transportation Hub at City Parking Garage

• Priority #10 - Drainage:
  1. Multiple Drainage Areas are a Serious Problem, Including Nelson Avenue, Fifth Avenue, Doten Avenue, etc.

• Priority #11 - Climate Action:
  1. Develop a City Plan to be Carbon Neutral by 2030
  2. Create Comprehensive Energy Efficiency and Conservation Strategy
Forthcoming Federal Funding Opportunities

**FEMA Building Resilient Infrastructure and Communities (BRIC) and Flood Mitigation Assistance (FMA)**

- **Potential Projects**
  - Priority #1 - Loughberry Lake Dam

- Funding Round Currently Open (Applications Due Jan. 27th, 2023)
- Grants to strengthen public infrastructure to reduce natural hazard risk, including climate change
- Grants require coordination with the NYS Division of Homeland Security and Emergency Services
- Matching funds requirement of 25%; may consist of cash, materials, or in-kind services

**USDOT Rebuilding American Infrastructure with Sustainability and Equity (RAISE)**

- **Potential Projects**
  - Priority #2 - Trucks Off Broadway
  - Priority #3 - Improve Public Safety for Pedestrians
  - Priority #5 - Greenbelt Trail
  - Priority #9 - Complete Streets

- Funding Round Anticipated to Early 2023 (Applications Due Spring 2023)
- Grants for transportation planning or implementation projects with a regional impact
- Planning awards typically up to $1.0 million; implementation awards of between $1.0 - $45.0 million
- Matching funds requirement of 20% in non-federal funds
Forthcoming Federal Funding Opportunities

USDOT Safe Streets and Roads for All (SS4A)

Potential Projects
- Priority #2 - Trucks Off Broadway
- Priority #3 - Improve Public Safety for Pedestrians
- Priority #5 - Greenbelt Trail
- Priority #9 - Complete Streets

- Funding Round Anticipated to Early 2023 (Applications Due Spring 2023)
- Grants for Safe Streets Action Planning or implementation projects to ensure the safety of pedestrians and cyclists
- Action Planning awards between $200,000 and $1.0 million; implementation awards of between $5.0 - $30.0 million
- Matching funds requirement of 20% in non-federal funds; match may be cash or in-kind

USDOT Multimodal Project Discretionary

Potential Projects
- Priority #2 - Trucks Off Broadway
- Priority #3 - Improve Public Safety for Pedestrians
- Priority #5 - Greenbelt Trail
- Priority #9 - Complete Streets

- Funding Round Anticipated in Spring 2023
- Grants for the improvement of surface transportation infrastructure with a significant regional impact and/or improvement in rural areas
- INFRA grants (component of program) have a $5.0 million floor
- Matching funds requirement of 20% (rural areas) or 40% (urbanized areas)

Photo Courtesy of SaratogaTodayNewspaper.com
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Forthcoming Federal Funding Opportunities

**US EDA Economic Adjustment Assistance (EAA) and Public Works Programs**

- Applications Accepted on a Rolling Basis
- Grants for projects that strengthen economies and reduce unemployment within the project’s service area. Funded projects must have a strong economic development component.
- Awards are typically between $1.0 - $2.5 million for construction projects. Requests can be made for construction, design, or planning.
- Matching funds requirement of 50%.

**Potential Projects**

- Priority #4 - Water Improvements
- Priority #7 - City Sewer Improvements
- Other Economic Development Projects

**Community Funded Project Request (i.e. “Federal Earmark”)**

- Request for a federal appropriation
- Community Funded Project requests can be secured for economic development projects, water/sewer projects, transportation projects, flood control projects, affordable/emergency housing projects, etc.
- Selection process is highly political
- Matching funds requirement varies by sub-committee area and program

**Potential Projects**

- Priority #1 - Loughberry Lake Dam
- Priority #4 - Water Improvements
- Priority #7 - City Sewer Improvements
- Priority #8 - Homeless/Housing
- Priority #10 - Drainage
Other Federal Funding Opportunities

• FEMA Assistance to Firefighters (AFG) Grants: Grants for eligible training and equipment for fire departments and non-affiliated EMS organizations; 15% cash matching funds requirement (Est. Opening Early 2023)

• FEMA Staffing for Adequate Fire and Emergency Response (SAFER) Grants: Grants (typically between $50,000 - $1.0 million) for the hiring and recruitment/retention of firefighters; no matching funds requirement (Est. Opening Early 2023)

Infrastructure Investment & Jobs Act (IIJA) Benefits to New York State

• $175 Million Formula Allocation for EV Charging Over 5 Years
• Potential to Apply for $2.5 Billion in Competitive Grant Funding

• $11.6 Billion Formula Allocation for Transportation Programs Over 5 Years
• $1.9 Billion Formula Funding for Bridge Replacement and Repairs Over 5 Years

• $2.6 Billion Formula Allocation for Water Infrastructure Projects Over 5 Years
Forthcoming State Funding Opportunities

• Transportation Alternatives Program (TAP)/Congestion Mitigation and Air Quality (CMAQ): Grants for planning and infrastructure to improve non-motorized transportation options, improve pedestrian and student safety, reduce vehicle emissions, and/or mitigate traffic congestion; 20% matching funds requirement; awards between $500,000 to $5,000,000 (Opens Spring 2023)

Consolidated Funding Application (CFA) Opportunities

- **Environmental Protection Grant Funds for Parks, Preservation, & Heritage**
  - Purpose: Acquisition, planning, and improvement of NR properties
  - Agency: Office of Parks, Recreation, & Historic Preservation
  - Match Requirement: 50%
  - Grant Size (Typical): $50,000 - $750,000
  - Priority #4 - Water Improvements

- **Green Innovation Grant Program**
  - Purpose: Grants for projects to improve water quality and mitigate impacts of climate change
  - Agency: Env. Facilities Corp.
  - Match Requirement: 10% - 50%
  - Grant Size (Typical): $100,000 - $3.0 Million
  - Priority #10 - Drainage

- **Climate Smart Communities Grant Program**
  - Purpose: Grants for climate mitigation, adaptation, and planning/assessment projects
  - Agency: Dept. of Env. Conservation
  - Match Requirement: 50%
  - Grant Size (Typical): $10,000 - $2.0 Million
  - Priority #11 - Climate Action
Questions?